# SUNTEC REIT ANNUAL GENERAL MEETING

17 April 2025

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### **FY 24 Financial Overview**



### Distributable Income from Operations<sup>1</sup> to Unitholders

\$180.9 million

-1.6% у-о-у

### Distribution Per Unit from Operations<sup>1</sup> to Unitholders

**6.192 cents** -2.3% y-o-y



Divested **\$58.3 million** of strata units<sup>2</sup> at Suntec City Office Towers at **24%** above book value



### **Capital Management**

Refinanced **\$950 million** Due in FY 2024 & FY 2026

Interest Savings of ~ \$3.1 million p.a.

Note:

1. Excluding capital distribution.

2. Total 4 strata units of which 1 unit was completed on 6 January 2025. 3 units amounting to \$50.8 million previously announced in 2023 was completed in 2024.



### **FY 24 Operational Overview**







## Financial Highlights



Southgate Complex

21 Harris

### SG Properties Provide Strong Support to Portfolio Performance



1. Ownership interest of 33.3% for One Raffles Quay and MBFC Properties, 50.0% for Southgate Complex and Nova Properties.

2. Excludes share of loss arising from fair value adjustments

### **DI and DPU from Operations Remained Resilient**



- Completion of capital distribution (\$23.0m)
- Vacancies at 55 Currie Street and The Minster Building
- Higher financing cost (\$6.1m)
- Better operating performance from Singapore and Sydney properties
- Higher dividend contribution from Suntec Convention



Capital Distribution



# Capital Management



### **Key Financial Indicators**

	As at 31 Dec 23	As at 31 Dec 24		
NAV Per Unit	\$2.10	\$2.05		
Total Debt Outstanding	\$4,277 mil	\$4,227 mil		
Aggregate Leverage Ratio <sup>1</sup>	42.3%	42.4%		
Weighted Average Debt Maturity	3.00 years	2.83 years		
All-in Financing Cost <sup>2</sup>	3.84% p.a.	4.06% p.a. <sup>3</sup>		
Weighted Average Interest Maturity	2.22 years	2.11 years		
Interest Rate Borrowings (fixed)	~61% <sup>4</sup>	~58% <sup>4</sup>		
+/- 10 bp Change in All-in Financing Cost	+/- 0.183 cts to DPU <sup>5</sup>	+/- 0.181 cts to DPU <sup>6</sup>		
Interest Coverage Ratio (ICR) <sup>7</sup>	2.0X	1.9X		
-10% in EBITDA	1.8X	1.7X		
+100 bp in All-in Financing Cost	1.6X	1.5X		

Notes:

- "Aggregate Leverage Ratio" refers to the ratio of total borrowings (inclusive of proportionate share of borrowings of joint ventures) and deferred payments (if any) to the value of the Deposited Property.
- 2. Excludes joint venture loans.
- All-in financing cost for FY24 was higher mainly due to expired interest rate swaps. 3.
- Including joint venture loans, the total interest rate borrowings (fixed) is 56.4% (31 Dec 2023: 58.6%). 4.
- Based on total issued and issuable Suntec REIT units as at 31 Dec 2023. 5.
- Based on total issued and issuable Suntec REIT units as at 31 Dec 2024. 6.
- 7. Refers to the ratio that is calculated by dividing the trailing 12 months earnings before interest, tax, sinking fund contribution, depreciation and amortisation (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchanges translation), by the trailing 12 months earnings before interest, tax, sinking fund contribution, depreciation and amortisation (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), by the trailing 12 months interest expense, borrowing-related fees and distributions on hybrid securities (if any).



### Completed \$950 Million of Refinancing Due in FY 2024 and FY 2026

Interest Savings of ~ \$3.1 million p.a.





### Singapore Office Portfolio Performance



### **Highlights of Singapore Office Portfolio**

26 Quarters of Positive Rent Reversion with Well Balanced Lease Expiry Profile



SUNTEC Real Estate Investment Trust

Notes: 1. Reflects net lettable area of new leases and renewals committed.

2. Based on Suntec REIT's interests in Suntec City Office, One Raffles Quay and Marina Bay Financial Centre Office Towers 1 and 2.

### **Suntec City Office**

### **High Occupancy with Strong Rent Reversion**





Committed Occupancy 98.8%



FY 24 Rent Reversion +10.3%



Sustainability Green Mark Platinum



FY 25 Lease Expiry 19.8%<sup>1</sup>



### **One Raffles Quay & Marina Bay Financial Centre Properties**

**High Occupancy with Strong Rent Reversion** 





### **Committed Occupancy** ORQ **98.7%** MBFC Properties<sup>1</sup> **98.3%**



FY 24 Rent Reversion +10.5%<sup>2</sup>



Sustainability Green Mark Platinum



**FY 25 Lease Expiry** ORQ **22.9%**<sup>3</sup> MBFC Properties<sup>1</sup> **17.0%**<sup>3</sup>



#### Notes:

- 1. MBFC Properties refer to MBFC Towers 1 and 2, and the Marina Bay Link Mall.
- 2. Excludes Marina Bay Link Mall.
- 3. By Net Lettable Area.



## Singapore Office Outlook and Focus

Geopolitical tensions, weakening global demand and market volatility weigh on Singapore's economic outlook	GDP projected growth revised downwards to 0% to 2% <sup>1</sup> with the imposition of US tariffs	Weakening business sentiments result in cautious demand for office space
Occupancies expected to continue to be above market	Positive rent reversion expected to be modest, in the range of 1% to 5%	Portfolio performance expected to remain stable supported by healthy occupancies and past quarters of robust rent reversions





### Australia Portfolio Performance



### **Highlights of Australia Portfolio**

### **Healthy Rent Reversions**



#### Notes:

1. Based on Suntec REIT's interests in 177 Pacific Highway, 21 Harris Street, Southgate Complex, 477 Collins Street and 55 Currie Street. Reflects net lettable area of new leases and renewals committed.

2. Based on Suntec REIT's interest in 177 Pacific Highway, 21 Harris Street, Southgate Complex, 477 Collins Street and 55 Currie Street.



### Sydney – 177 Pacific Highway and 21 Harris Street

Full Occupancy and Long WALE with Strong Sustainability Rating





Committed Occupancy 177PH 100% 21H 100%



WALE 177PH 4.7 years 21H 5.4 years

**Sustainability** 

177PH & 21H Carbon Neutral 177 PH 5 Star Green Star Rating 21H 6 Star Green Star Rating



Lease Expiry 177PH No Expiry until 2028 21H No Expiry until 2026



# Melbourne – Olderfleet, 477 Collins Street and Southgate Complex







Committed Occupancy 477CS 100% Southgate 90.1%

WALE 477CS 6.9 years Southgate 3.3 years



Sustainability 477CS 6 Star Green Star Rating Southgate (IBM Tower & HWT Centre): 4.5 Star and 3.5 Star NABERS Energy Rating



**FY 25 Lease Expiry** 477CS **3.3%**<sup>2</sup> Southgate **9.0%**<sup>2</sup>

> SUNTEC 1 Real Estate Investment Trust

1. Source: JLL Research as at 4Q 2024.

2. By Net Lettable Area.

Notes

### **Adelaide – 55 Currie Street**

Market Demand Remains Weak Though Defence Industry Showing Green Shoots



SUNTEC Real Estate Investment Trust 20

Note: 1. By net lettable area.



# Australia Outlook and Focus

Economic growth expected to moderate amid escalating trade tensions<sup>1</sup> Market vacancy in Melbourne and Adelaide remain elevated at 18.6% and 15.1% respectively<sup>2</sup> Incentives in Melbourne and Adelaide expected to remain in the range of 40% to 45%

Demand mainly driven by flight to quality and preference for premium grade new developments in Adelaide Portfolio's committed occupancy expected to remain stable supported by healthy occupancies of Sydney and Melbourne properties

Portfolio performance expected to remain stable

Notes:

1. Source: International Business Times Australia dated 7 Apr 25

2. Source: JLL Research as at 1Q 25





### UK Portfolio Performance



### Highlights of UK Portfolio Long WALE



#### Notes:

1. Based on Suntec REIT's interest in Nova Properties and The Minster Building.

2. WALE to Break is 6.9 years.



### **London - Nova Properties and The Minster Building**

Strong Occupancy with Long WALE and Good Sustainability Rating





Nova **99.6%** Minster **90.8%** 

**Committed Occupancy** 



WALE Nova 7.3 years<sup>1</sup> Minster 7.8 years<sup>2</sup>



Sustainability Nova & Minster Office BREEAM rating of "Very Good"



Lease Expiry Nova No Expiry till 2027 Minster 5.9%<sup>3</sup>



Notes: 1. WALE to Break is 6.5 years 2. WALE to Break is 7.3 years 3. By net lettable area



# UK Office Outlook and Focus

2025 GDP growth projected to be <1% <sup>1</sup> with the imposition of US tariffs	Central London occupancy and rental growth expected to remain stable due to tight supply and increase in office utilisation <sup>2</sup>	Market volatility and weakening business sentiments likely to impact demand for office space
Portfolio committed	Rent reversion	Portfolio operating
occupancy to remain	expected to be	performance expected
above market	positive	to be stable

Notes:
Source: KPMG UK
Source: JLL UK Research.





### Suntec City Mall Performance



### **Suntec City Mall**

Strong Occupancy and 11 Consecutive Quarters of Positive Rent Reversion



Note: 1. By net lettable area.





# Singapore Retail Outlook and Focus

Retail sales is likely to remain subdued due to cautious consumer spending amid weakened economic outlook<sup>1</sup> Retailers projected to adopt a cautious expansion strategy amid the trade war and labour constraints

Committed occupancy expected to remain >95% and rent reversion expected to see modest growth

Stable performance expected



Notes: 1. Source: The Straits Times dated 4 Apr 25



### Suntec Convention Performance



# Achieved Strong Standing at the World Travel Awards for the Second Consecutive Year





# Suntec Convention Outlook and Focus

Long-term MICE growth expected with MICE as a key pillar to STB's Tourism 2040 roadmap<sup>1</sup> Global uncertainty over US tariffs may lead to budget tightening for event organisers and reduced attendance for events

Continual focus on driving higher-yielding events

Stable performance expected





# **ESG Highlights**



### **Continual Commitment to ESG**



G R E S B

Attained highest GRESB 5 Star rating for 5 consecutive years

> Maintained 'A' for Public Disclosure





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